

REAL ESTATE

See also **BUSINESS** for additional real estate classes.

Student Orientation for Non-Credit Real Estate Programs

Bring your questions, meet the instructors, and find out more about our programs. Learn to make a better decision regarding what real estate field is right for them. The orientation is held at the Matteson Area Center, 4821 Southwick Drive, Matteson. Please call (708) 709-3750 to register.

Orientation Date:

Thursday, Jan. 7, 6-7:30 p.m. All Real Estate Courses

HOW TO SURVIVE TODAY'S MORTGAGE AND REAL ESTATE MARKET

With all the turmoil in the mortgage and real estate market, there is a definite need for education to better prepare prospective and existing homeowners on how to survive this volatile market. This three-hour seminar teaches how to make better decisions, whether you are thinking about buying a home or need to refinance. Our experts explain what you need to qualify for financing, what type of financing fits your situation, how to pick the right realtor for your buy or sell, the importance of an appraisal, getting your home ready for selling, and many more helpful hints to make your real estate transaction go smoothly. It is a reality that foreclosures are on the rise, so please take advantage of this free seminar to help you through this process. Please call (708) 709-3750 to register.

code:	PIBUS-119-MC	cost:	Free
dates:	Feb 27	days:	S
time:	09:00AM-12:00PM	location:	MAC 111

SALES & BROKER PRE-LICENSING**PROPERTY MANAGEMENT**

Optional broker course with instruction in fundamentals of tenant-management relationships, property modernization, property maintenance, leases, real property insurance, commercial property, industrial property, and advertising. Renting, leasing, rehabilitation, budgeting, marketing, and accounting also are covered. A textbook must be purchased. **Note: Attendance is mandatory per state regulations.**

code:	GSRE-031-MC	cost:	\$159
dates:	Apr 27-May 11	days:	TTH
time:	06:30PM-09:30PM	location:	MAC 108

REAL ESTATE TRANSACTIONS

This course introduces the fundamentals of real estate. Topics covered include the nature of real estate and ownership, types of real estate opportunities, real estate financing, marketing, leasing, taxation, insurance development, appraisal, and state licensing laws. This course fulfills the pre-license education requirement to be eligible for the Illinois Real Estate Salesperson license exam. A textbook must be purchased. **Note: Attendance is mandatory per state regulations.**

code:	GSRE-071-MC	cost:	\$309
dates:	Feb 23-Apr 22	days:	TTH
time:	06:30PM-09:30PM	location:	MAC 108

REAL ESTATE APPRAISAL PRE-LICENSING

BASIC PRINCIPLES OF APPRAISAL

Formerly IL-II. This course is a comprehensive introduction to the field of property appraisal. This is the first of three required pre-license courses needed to be eligible for the Illinois Associate Appraiser license exam. A textbook must be purchased. **Note: Attendance is mandatory per state regulations.**

code:	GSRE-072-MC	cost:	\$239
dates:	Feb 08-Mar 17	days:	MW
time:	06:30PM-09:30PM	location:	MAC 108

BASIC APPRAISAL PROCEDURES

Prerequisite: GSRE 072 - Basic Principles of Appraisal

Formerly IL-III. This course in real estate appraisal methods and procedures gives students a practical foundation for estimating market value by deepening understanding of appraisal theory and developing valuation skills. This is the second of three required pre-license courses needed to be eligible for the Illinois Associate Appraiser license exam. This course uses the same textbook required for GSRE-072. **Note: Attendance is mandatory per state regulations.**

code:	GSRE-073-MC	cost:	\$239
dates:	Mar 29-May 5	days:	MW
time:	06:30PM-09:30PM	location:	MAC 108

UNIFORM STANDARDS OF PROFESSIONAL APPRAISAL PRACTICE

Prerequisite: GSRE 072 - Basic Principles of Appraisal

Formerly IL-1. This course focuses on requirements for ethical behavior and competent performance by appraisers, as set forth in the Uniform Standards of Professional Appraisal Practice, or USPAP. The curriculum conforms to the national USPAP 15-hour course as set by The Appraisal Foundation. This is the third of three required pre-license courses needed to be eligible for the Illinois Associate Appraiser license exam, and may be taken after, or concurrent with, GSRE-073. Textbooks are included. **Note: Attendance is mandatory per state regulations.**

code:	GSRE-074-MC	cost:	\$239
dates:	Apr 10-Apr 24	days:	S
time:	09:00AM-03:30PM	location:	MAC 111

Don't have a high school diploma?

Take GED® preparation classes

Prairie State College offers General Education Development review classes.

- Prepare to take the high school equivalency exam
- Register for the mandatory General Education Development (GED) review classes
- Take free GED® preparation courses in social studies, science, literature and math
- Preparation and testing for the Illinois and Federal Constitutions test

For more information on registering for GED Preparation Classes, call (708) 709-7880



GENERAL REAL ESTATE CLASSES**MORTGAGE LOAN OFFICER TRAINING I**

This course is designed for individuals seeking or considering a career as a mortgage loan officer. Price includes Qualifier Plus IIIx calculator and study guides for both courses. This course, coupled with Mortgage Loan Officer Training II, prepares students for the state examination.

code:	GSBUS-009-MC	cost:	\$229
dates:	Feb 15-Mar 17	days:	MW
time:	07:00PM-09:00PM	location:	MAC 118

MORTGAGE LOAN OFFICER TRAINING II

This course is an extension of Mortgage Loan Officer Training I. Learn how to adjust to client situations, and select the appropriate loan programs to fit the client's unique situation. A Qualifier Plus IIIx calculator is included in the Level I class cost and is required for Level II. Legal aspects of the business also are discussed. This course, coupled with Mortgage Loan Officer Training I, prepares students for the state examination.

code:	GSBUS-012-MC	cost:	\$159
dates:	Mar 29-Apr 28	days:	MW
time:	07:00PM-09:00PM	location:	MAC 118

HOME INSPECTION (NOW APPROVED FOR INDIANA)

This course is designed to fulfill the Illinois and Indiana state requirements for pre-license instruction for home inspectors. The class prepares students to take the state home inspector examination for Illinois or Indiana. There is an onsite field day prior to final examination. All applicants for the home inspector license must be at least 21 years of age and must have a high school diploma or GED. Textbooks are included in the course fee and are distributed at the first class. Please note: Attendance is mandatory per state regulations. K-Building is located on the north side of Vollmer Road, behind the car wash. Look for the "Construction Trades" sign on the building.

code:	GSRE-020-PS	cost:	\$1,249
dates:	Feb 22-May 6	days:	MTH
time:	06:00PM-10:00PM	location:	K 115

CREATIVE FINANCING AND INVESTMENT IN REAL ESTATE

Learn new ways to finance real estate investments and how to find real estate investment opportunities. The class covers limited partnerships, wrap-around mortgages, refinancing, trade and exchange of properties, pledges, and construction loans. The subject of loan modifications will be discussed in detail.

code:	GSRE-075-MC	cost:	\$95
dates:	Apr 10-Apr 24	days:	S
time:	09:00AM-12:00PM	location:	MAC 108

BUYING REAL ESTATE FORECLOSURES

A foreclosure is a legal procedure in which property pledged as security is sold to satisfy a debt. This class covers the different types of foreclosures and how to buy them based on Illinois law.

code:	GSRE-030-MC	cost:	\$95
dates:	Mar 6-Mar 20	days:	S
time:	09:00AM-12:00PM	location:	MAC 108